

# Cannabis Testing Laboratory Solutions



# We are the cannabis testing instrument experts.

When purchasing analytical equipment, it is important to know that you are not just buying an instrument but investing in your lab's future.

Shimadzu not only provides the instrumentation but also the technical knowledge and support to help your lab be successful. We can assist with method development, instrument training, and many other areas of support like maintenance to ensure your systems are constantly operating at an exceptional level.

From seed to sale, from accurate cannabis potency profiles to reliable, highly sensitive pesticide screening, let us deliver scalable, turnkey solutions to meet your testing needs for today and tomorrow.



**C**annabis growers benefit tremendously from cannabis testing. Whether meeting state requirements or certifying a product, laboratory testing reduces your risk and ensures delivery of a quality product. Routine cannabis testing services include potency, screening/determination of terpenes, and analysis of heavy metals, pesticides and residual solvents.



**S**himadzu provides you with the leading cannabis testing analytical instrumentation. Our scientifically validated methods, expansive platforms and expert team of scientists are readily available to help your cannabis testing laboratory succeed. Talk to us today about your analytical testing needs.



**A**s medicinal and recreational cannabis markets continue to grow, analytical testing will ensure that consumers are receiving accurately labeled products that are free from contamination. Shimadzu is ready to assist you as you grow your laboratory. We also offer instrument research platforms and a variety of leasing programs to meet evolving requirements.

# Delivering total cannabis lab testing solutions for:



## Potency Testing

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## Terpene Profiling

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## Pesticide Screening

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## Residual Solvents

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## Heavy Metals

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## Moisture Content

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## Mycotoxins Analysis

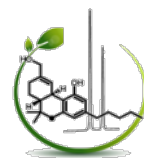
See Page 10



## Research Platforms

See Page 11

Information on the following pages reflects recommended platforms for each analysis/test. Some techniques, such as LC-MS/MS or GC-MS/MS, may be applicable for multiple analyses. Please contact your salesperson for more details.



# Potency Testing

The Cannabis Analyzer for Potency captures the spirit of an Analyzer - a comprehensive package integrating instrument hardware, software, consumables, and analytical workflow. Includes a certified reference material (CRM) mixture of target compounds. Also includes a service package to cover preventive maintenance and warranty for three years, plus free technical support for the life of the product. The solution is ready to use after one day of installation and testing, and requires no time-consuming method development on the part of the analyst.

Target Compound List
Tetrahydrocannabivarin (THCV)
$\Delta^8$ -Tetrahydrocannabinoid ( $\Delta^8$ -THC)
$\Delta^9$ -Tetrahydrocannabinoid ( $\Delta^9$ -THC)
$\Delta^9$ -Tetrahydrocannabinolic acid (THCA)
Cannabidiol (CBD)
Cannabidiolic acid (CBDA)
Cannabidivarin (CBDV)
Cannabinol (CBN)
Cannabigerol (CBG)
Cannabigerolic acid (CBGA)
Cannabichromene (CBC)

✦ Turnkey HPLC Analyzer

✦ Choice of 3 Proven HPLC Methods

✦ 3 Years Warranty & Preventive Maintenance



**High Throughput HPLC Method Package** – Designed for analysis of the 10 most commonly requested cannabinoids in under 8 minutes. This is the original method developed by Shimadzu in collaboration with industry laboratories. (Does not include THCV.)

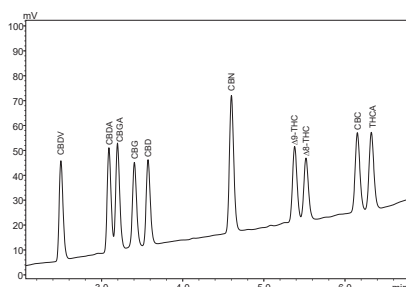


**High Sensitivity HPLC Method Package** – Adds THCV to the target analyte list, with an instrument cycle time of under 10 minutes. The short analysis time produces the sharpest chromatographic peaks for the best overall sensitivity.

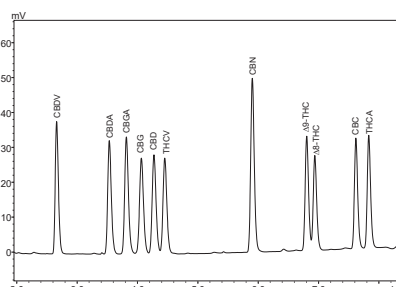


**High Resolution HPLC Method Package** – Presents full baseline resolution for all 11 compounds and an analysis time under 30 minutes. This method is preferred for research purposes, or when additional compounds must be added to the analysis in response to new state regulatory requirements.

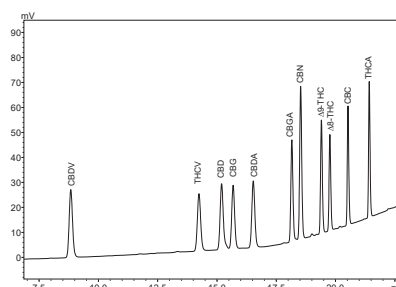
High Throughput Method



High Sensitivity Method



High Resolution Method



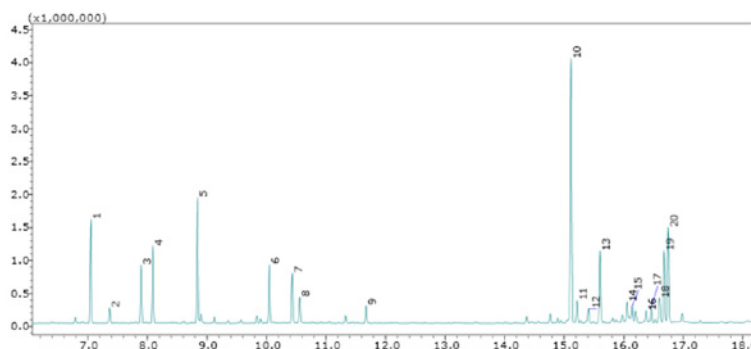




# Terpene Profiling

Terpenes are produced in trichomes (where THC is produced) and give cannabis its distinctive flavor and aroma. Terpenes also act as essential, medicinal hydrocarbon building blocks, influencing the overall homeopathic effect. From the pine odor of pinene to the citrus-like smell of limonene, the characterization of terpenes and their synergistic effect with cannabinoids is easily achieved using Shimadzu gas chromatography.

The Shimadzu GCMS-QP2020 with HS-20 Head Space Sampler and NIST spectral library is the ultimate platform for terpene analysis. It easily identifies more than 3,000 flavor and fragrance compounds to meet your terpene profiling needs.



Terpenes in Butane Hash Oil (BHO)



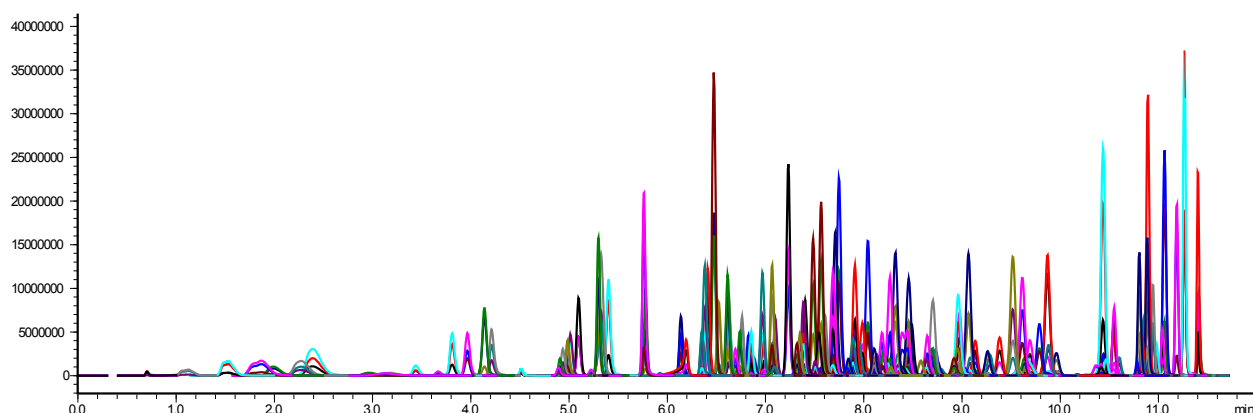
GCMS-QP2020 Gas Chromatograph Mass Spectrometer



# Pesticide Screening

Pesticides are used in commercial cannabis grow operations to kill insects and spiders that thrive on cannabis plants. Pesticides are carcinogenic and mutagenic, causing serious harm to cannabis consumers, especially immuno-compromised medicinal cannabis users. Shimadzu offers the most sensitive and comprehensive pesticide screening and confirmation available utilizing Liquid Chromatograph-Mass Spectrometry (LC-MS).

Offering excellent sensitivity and throughput, the ultra-low detection limits provided by Shimadzu LC-MS make this technique ideal for the analysis of pesticides commonly employed during cannabis cultivation.



High-sensitivity LC-MS/MS analysis of 211 pesticides in cannabis dry product in less than 12 minutes using a Shimadzu LCMS-8050 triple quadrupole mass spectrometer



LCMS-8050 Triple Quadrupole Mass Spectrometer

Choose the triple quadrupole GCMS-TQ8040 with an AOC-6000 autosampler for volatile pesticides analysis.

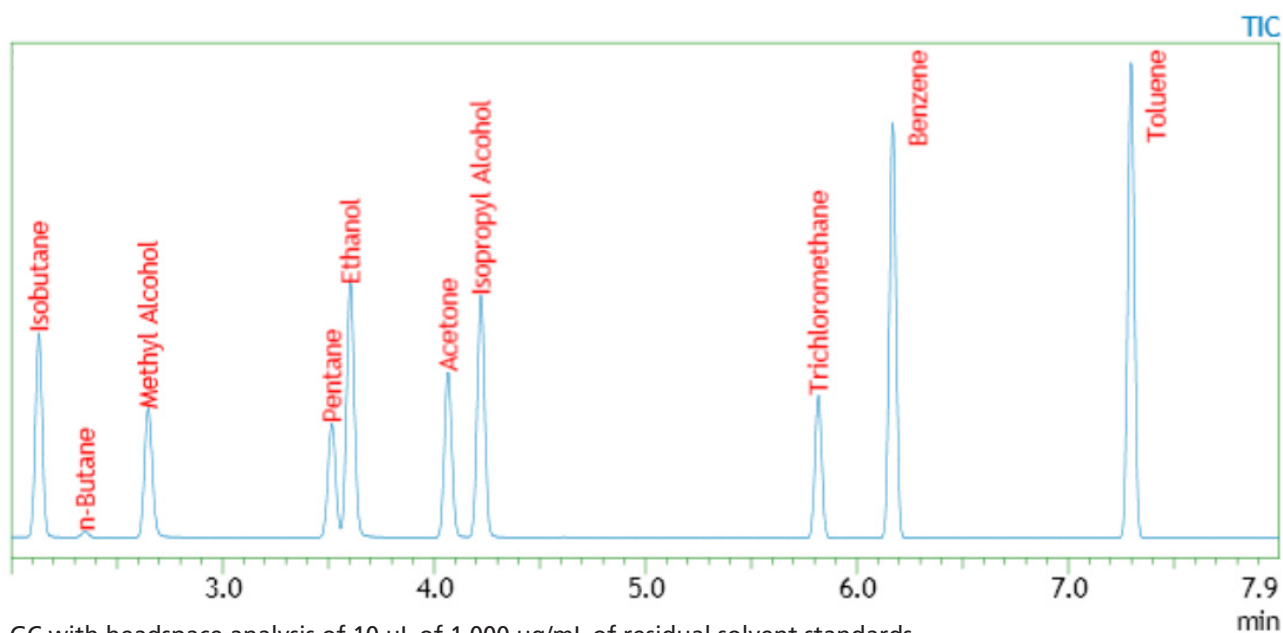


# Residual Solvents



Residual solvents are leftover chemicals from the process used to extract cannabinoids and terpenes from the plant. The solvents are evaporated to prepare high-concentration oils and waxes. Sometimes, the evaporation process does not remove all of the solvent. Since these solvents are not safe for human consumption, it is important to verify their absence so you can guarantee you are providing a safe, chemical-free product.

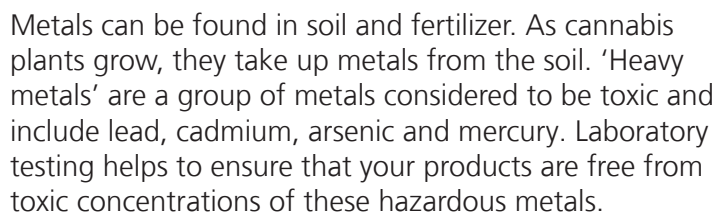
The Shimadzu GC-2010 Plus with a HS-20 headspace unit enables rapid identification and quantitation of very low concentrations of residual solvents.



GC with headspace analysis of 10  $\mu$ L of 1,000  $\mu$ g/mL of residual solvent standards

GC-2010 Plus with HS-20  
Headspace Sampler





Periodic table of elements color-coded by ionization potential (ppb).

Legend:

- Below 1 ppb (Yellow)
- 1 to 10 ppb (Light Blue)
- 10 to 100 ppb (Light Green)
- 100 ppb and above (Light Purple)



ICPMS-2030 Inductively Coupled Plasma Mass Spectrometer



# Moisture Content & Precision Weighing

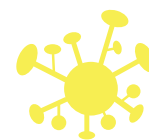


Moisture can be extremely detrimental to the quality of stored cannabis products. Dried cannabis typically has a moisture content of 10-12%. A moisture content above 12% is prone to mold growth.

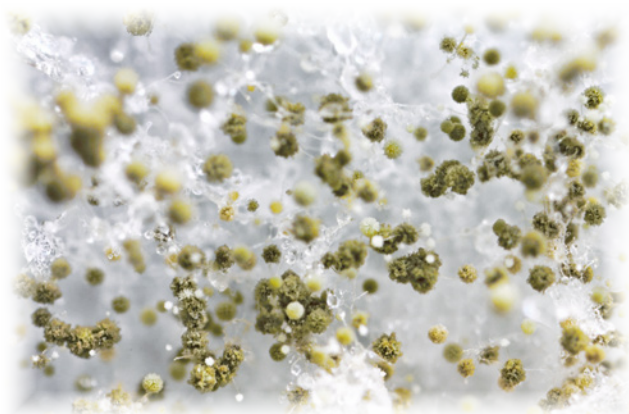
The moisture content of a variety of cannabis samples can be measured using Shimadzu MOC63u (and MOC-120H) balances. The MOC63u is applicable to a variety of cannabis products and its' long-life and high-power halogen heater provides quick and accurate measurement.

We offer a complete line of balances, from top-loading to analytical.





# Mycotoxins Analysis



Since cannabis has a high moisture content, long term storage of the material can allow for fungal growth known as mold. Mycotoxins are a toxic secondary metabolite of mold. Aflatoxins are a subset of mycotoxins which are found in soils and decaying vegetation. Regulatory bodies have placed restrictions on the allowable limits present in food.

An LCMS-8050 offers the cannabis lab the ability to rapidly test for mycotoxins achieving the ultralow levels of detection needed.



LCMS-8050 Triple Quadrupole Mass Spectrometer







# Research Platforms

Does your facility need capabilities beyond the standard quality control lab? Shimadzu offers a wide variety of research instrumentation that allows you to be at the forefront of cannabis research. Having these advanced tools at your fingertips gives you access to the most advanced technology available.

## Online SFE-SFC-LC-MS/MS

Nexera UC (Integrated Chromatography) integrated Supercritical Fluid Extraction-Chromatography Mass Spectrometry reduces sample preparation steps, simplifies detection of isomeric and chiral compounds, and enables simultaneous analysis of various compounds in cannabis products.

## MALDI-TOF MS

Cannabis can be home to a host of different microorganisms. MALDI instrumentation is the primary research tool for microbial identification utilizing the iD<sup>plus</sup> database software.



## Preferred testing techniques and applicable laboratory instrumentation.

### Potency Testing – HPLC

### Terpene Profiling – GCMS

### Pesticide Screening – LCMS or GCMS

### Residual Solvents – GC or GCMS

### Heavy Metals – ICP-MS

### Moisture Content – Moisture Balance

### Mycotoxins Analysis – LCMS

### Research Platforms – Variety of Platforms



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